



ABOUT TECUM CAPITAL PARTNERS

\$750MM

Assets under management

\$265MM

SBIC Fund II (Vintage 2017)

16

Platform Investments within SBIC Fund II

80+

Transactions since 2006

\$5-20MM

Target investment size

75+

Combined years of investment experience

We Are Committed to Building Long-Term Relationships

WHO WE ARE

With over \$750 million of assets under management, Tecum Capital is a Pittsburgh, Pennsylvania based investment firm deploying private capital in lower middle market companies. Tecum provides mezzanine debt and equity investments across a variety of industries. Our team partners with independent sponsors, family offices, committed funds, business owners seeking succession plans, and management teams to create shared success. Since 2006, the team has invested in over 80 platforms and add-on acquisitions.

Investment Criteria

- EBITDA: \$2 to \$10 million
- EBITDA Margin: > 10%
- Gross Margin: > 30%
- Gross Leverage: < 4.0x EBITDA
- Geography: Primary operations in the United States
- Hold Period: Up to seven years

Industry Experience

- Business Services
- Food & Beverage
- Healthcare Services
- High-Value Manufacturing
- Industrial Services
- Transportation & Logistics
- Value-Added Distribution

Transaction Types

- Acquisition Financing
- Corporate Divestitures
- Family Wealth Transfer
- Leverage Buyouts (LBOs)
- Management Buyouts (MBOs)
- Minority Recapitalizations

Company Characteristics

- Committed Management Team
- Differentiated Product or Service
- Diversified Customer Base
- Identifiable Growth Opportunities
- Stable, Long-Term Industry Fundamentals

Stephen Gurgovits
Managing Partner
sgurgovits@tecum.com
(724) 602-4401

Matt Harnett
Partner
mharnett@tecum.com
(724) 602-4388

Tyson Smith
Partner
tsmith@tecum.com
(724) 602-4394

Sean Edmonson
Senior Associate
sedmonson@tecum.com
(724) 602-4203

Mike Williamson
Associate
mwilliamson@tecum.com
(724) 602-4395

Jack Surma
Associate
jsurma@tecum.com
(724) 602-4206

Husnain Safdar
Associate
hsafdar@tecum.com
(724) 602-4363

Austin Montevocchio
Analyst
amontevocchio@tecum.com
(724) 602-4758

Dan Drew
Analyst
ddrew@tecum.com
(724) 602-4205

Ian Frazier
Analyst
ifrazier@tecum.com
(724) 602-4391

Paul Oris
Analyst
poris@tecum.com
(724) 602-0198

Leslie Skolnekovich
Controller
lskolnekovich@tecum.com
(724) 257-1170

Michelle Eberhardt
Staff Accountant
meberhardt@tecum.com
(724) 257-1280

Lynn McDonald
Office Manager
lmcdonald@tecum.com
(724) 257-1771

Tecum = We Are With You.

Our Office
(724) 602-4399 | 8000 Brooktree Road, Suite 310 | Wexford, Pennsylvania 15090
Learn more by visiting www.tecum.com

SEEKING ADD-ON		Allegheny Performance Plastics <i>Pennsylvania</i> Manufacturer of thermoplastic plastic products	SEEKING ADD-ON		Gilman Cheese Corporation <i>Wisconsin</i> Leading manufacturer of premium processed cheeses
SEEKING ADD-ON		Bandon Holdings <i>Texas</i> Multi-Club Anytime Fitness Franchisee	SEEKING ADD-ON		Hoodmart <i>Ohio</i> Manufacturer, value-added distributor of commercial kitchen equipment
SEEKING ADD-ON		BICO Steel <i>Ohio</i> Value-added processor and distributor of carbon, alloy, and tool steel	SEEKING ADD-ON		Kitchen Cabinet Distributors <i>North Carolina</i> Value-added distributor of residential cabinetry
SEEKING ADD-ON		Bolts & Nuts <i>Tennessee</i> Distributor of bolts, fasteners & MRO supplies	SEEKING ADD-ON		Mail Communications Group <i>Iowa</i> Mail processing and related services
SEEKING ADD-ON		BP Express <i>Tennessee</i> Intermodal drayage provider	SEEKING ADD-ON		Marwin <i>South Carolina</i> Building products manufacturer
SEEKING ADD-ON		Connecticut Electric <i>Indiana</i> Manufacturer of circuit breakers for legacy electric service panels	SEEKING ADD-ON		National Power Corporation <i>North Carolina</i> Service and OEM equipment provider of backup power solutions with a focus on DC power and industrial generators
SEEKING ADD-ON		Convenience Valet <i>Illinois</i> Value-added distributor of trial and travel-size consumer products	SEEKING ADD-ON		Primetac <i>New Jersey</i> Distributor of pressure sensitive tapes & stretch films for industrial packaging applications
SEEKING ADD-ON		Converged Security Systems <i>Virginia</i> Provider of Integrated Physical and Cyber Security Solutions	SEEKING ADD-ON		Sentrics <i>Oklahoma</i> Provider of life safety monitoring solutions
SEEKING ADD-ON		Fluence Automation <i>Illinois</i> Mail and parcel sorting systems solutions company	SEEKING ADD-ON		The Helpful Hardware Company <i>Georgia</i> Chain of eight Ace Hardware locations throughout the Southeastern U.S.
SEEKING ADD-ON		FSC Lighting <i>California</i> Value added-distributor and manufacturer of LED lighting solutions	SEEKING ADD-ON		Tier1, Inc. <i>Pennsylvania</i> Technology services firm for ERP, cloud hosting, & managed services
SEEKING ADD-ON		Home Care Delivered <i>Virginia</i> Direct-to-customer distributor of medical supplies	SEEKING ADD-ON		USA Millwork <i>Colorado</i> Leading manufacturer of premium custom commercial millwork

RECENT PORTFOLIO ACTIVITY

	Acquired by	Undisclosed Buyer		Acquired by	PNC Riverarch Capital and Silver Mill, LLC		Acquired by	Audax
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